

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT July 31, 2021

IC&I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	2	100- %	1	3	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	5	60- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,877,388	3,202,670	114 %	45,804,628	21,578,436	112 %
Units Listed	82	110	25- %	603	698	13- %
Units Sold	20	25	20- %	172	143	20 %
Sale Success Ratio	21%	18 %		24 %	16 %	
% Sales to Listings	24%	22 %		28 %	20 %	
Avg Price/Unit	343,869	128,106	168 %	266,305	150,898	76 %
Active Listings	543	735	26- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,877,388	3,202,670	114 %	45,804,628	21,578,436	112 %
Units Listed	82	112	26- %	604	701	13- %
Units Sold	20	25	20- %	172	143	20 %
Sale Success Ratio	21%	18 %		24 %	16 %	
% Sales to Listings	24%	22 %		28 %	20 %	
Avg Price/Unit	343,869	128,106	168 %	266,305	150,898	76 %
Active Listings	545	740	26- %			

IC&I - INDUSTRIAL/COMMERCIAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,404,000	250,000	1,661 %	43,416,655	13,633,000	218 %
Units Listed	8	12	33- %	148	80	85 %
Units Sold	4	1	300 %	28	13	115 %
Sale Success Ratio	11%	8 %		17 %	17 %	
% Sales to Listings	50%	8 %		18 %	16 %	
Avg Price/Unit	1,101,000	250,000	340 %	1,550,594	1,048,692	47 %
Active Listings	102	94	8 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT July 31, 2021

IC&I - INDUSTRIAL/COMMERCIAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	48,043,463	39,239,813	22 %	405,746,823	267,791,101	51 %
Units Listed	72	81	11- %	564	507	11 %
Units Sold	32	33	3- %	269	176	52 %
Sale Success Ratio	46%	42 %		44 %	36 %	
% Sales to Listings	44%	40 %		47 %	34 %	
Avg Price/Unit	1,501,358	1,189,085	26 %	1,508,352	1,521,540	0 %
Active Listings	369	427	13- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	52,447,463	39,489,813	32 %	449,163,478	281,424,101	59 %
Units Listed	80	93	13- %	712	587	21 %
Units Sold	36	34	5 %	297	189	57 %
Sale Success Ratio	34%	38 %		38 %	33 %	
% Sales to Listings	45%	36 %		41 %	32 %	
Avg Price/Unit	1,456,873	1,161,465	25 %	1,512,334	1,489,016	1 %
Active Listings	471	521	9- %			

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,950,000	0	0 %	88,760,900	39,846,000	122 %
Units Listed	21	32	34- %	203	156	30 %
Units Sold	4	0	0 %	28	10	180 %
Sale Success Ratio	13%	0 %		16 %	6 %	
% Sales to Listings	19%	0 %		13 %	6 %	
Avg Price/Unit	2,987,500	0	0 %	3,170,032	3,984,600	20- %
Active Listings	185	171	8 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT July 31, 2021

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,950,000	0	0 %	88,760,900	39,846,000	122 %
Units Listed	21	32	34- %	203	156	30 %
Units Sold	4	0	0 %	28	10	180 %
Sale Success Ratio	13%	0 %		16 %	6 %	
% Sales to Listings	19%	0 %		13 %	6 %	
Avg Price/Unit	2,987,500	0	0 %	3,170,032	3,984,600	20- %
Active Listings	185	171	8 %			

IC&I - MULTI FAMILY

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	1	3	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0%	0 %		0 %	0 %	
% Sales to Listings	0%	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	3	33- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,220,000	0	0 %	94,948,000	30,853,888	207 %
Units Listed	11	17	35- %	115	70	64 %
Units Sold	2	0	0 %	21	7	200 %
Sale Success Ratio	28%	0 %		23 %	9 %	
% Sales to Listings	18%	0 %		18 %	10 %	
Avg Price/Unit	6,110,000	0	0 %	4,521,333	4,407,698	2 %
Active Listings	77	49	57 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,220,000	0	0 %	94,948,000	30,853,888	207 %
Units Listed	11	18	38- %	116	73	58 %
Units Sold	2	0	0 %	21	7	200 %
Sale Success Ratio	28%	0 %		23 %	9 %	
% Sales to Listings	18%	0 %		18 %	9 %	
Avg Price/Unit	6,110,000	0	0 %	4,521,333	4,407,698	2 %
Active Listings	79	52	51 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT July 31, 2021

TOTAL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,404,000	250,000	1,661 %	43,416,655	13,633,000	218 %
Units Listed	8	15	46- %	150	86	74 %
Units Sold	4	1	300 %	28	13	115 %
Sale Success Ratio	11%	7 %		17 %	16 %	
% Sales to Listings	50%	6 %		18 %	15 %	
Avg Price/Unit	1,101,000	250,000	340 %	1,550,594	1,048,692	47 %
Active Listings	106	102	3 %			
RESALE						
Gross Sales	79,090,851	42,442,483	86 %	635,260,351	360,069,425	76 %
Units Listed	186	240	22- %	1,485	1,431	3 %
Units Sold	58	58	0 %	490	336	45 %
Sale Success Ratio	29%	23 %		31 %	21 %	
% Sales to Listings	31%	24 %		32 %	23 %	
Avg Price/Unit	1,363,635	731,766	86 %	1,296,449	1,071,635	20 %
Active Listings	1,174	1,382	15- %			
ALL						
Gross Sales	83,494,851	42,692,483	95 %	678,677,006	373,702,425	81 %
Units Listed	194	255	23- %	1,635	1,517	7 %
Units Sold	62	59	5 %	518	349	48 %
Sale Success Ratio	26%	22 %		29 %	21 %	
% Sales to Listings	31%	23 %		31 %	23 %	
Avg Price/Unit	1,346,691	723,601	86 %	1,310,187	1,070,780	22 %
Active Listings	1,280	1,484	13- %			